Conecta DIGITAL: a good collection of examples of how technology can help content

by **AMO Editorial** · November 5, 2024

There is no doubt that Conecta DIGITAL attendees have been able to accumulate a considerable amount of knowledge in the last few years, as evidenced by the recent recommendations in **to take action**. Je spend some time thinking and experimenting with new tools, something that the Portuguese studio Lusco Fusco Animation (Portugal) will do in 2025. Pedro Serrazina Lopes, founder of this 4K Studio specialized in animation, commented in Madrid that they will look, above all, for "those technologies that remove the automatic workload in order to fully exploit the talent of the creatives who make up the team." In this sense, the first edition of the **Technological Radar Report** was presented, a comprehensive technological trends in a visual way, focused on animation, VFX and video games. This is the publication that will be updated twice a year, hosted by Conecta DIGITAL and developed by Ramón Salinero, CEO of Salinero Group, and State for Telecommunications and Digital Infrastructure (SETID) and endorsed by Manuel Muñoz (Mundos Digitales), Alberto Arenas (Imagen3), Víctor M. Peláz (Moteo 21), Alba Mozún (Lumusband), and Adrián Pazos (Viva Games). The report sheds light on techniques such as **automated retrosourcing**, **motion tracking**, **capturing environments with Radiance Fields**, and **cleaning up shots** with the assistance of artificial intelligence. In other words, these are tools that streamline processes and save time and money in animation and post-production.

Jaksha Gorad, director of Conecta DIGITAL

Optimizing resources, reaching the end user and monetizing. There are the mantras of the new technological tools that can be applied to the creation of digital content. "You need an immersive narrative capable of **making the most of** the "wow" effect," said Eva Domínguez, from Immersive Creatives, who has spent years "breaking the fourth wall and changing the way we experience content." In other words, content is, once again, the epicenter from which something great can start.

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Another type of task that artificial intelligence is already being seen to be capable of performing is the summary of films and series in short texts, as Prime Video will implement with the it Rey Recaps function. Clients such as Disney, Meta, Apple, Netflix and Alphabet are fully involved in everything related to these technological advances. There must be a reason for this.

MDC Solidus also snapped by Conecta DIGITAL to talk about the virtual production with its head, Rodrigo Blaas, who, in addition to being a renowned filmmaker, among other things, won an Oscar for Alike (Maybe) in 24 hours. "We are creating better and better, and we have more and more clients," said Pepe Jiménez, head of virtual production at MDC Solidus, despite the fact that it is a way of filming that still needs a lot of research. Just three days Gran Canaria Plains has inaugurated a virtual production set that will be operational in early 2025, at the same time that RTVE Studios announced in September the construction of another space of this type in Madrid.

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The big question: where is the return?

Regarding financing and monetization, Conecta DIGITAL provided several ideas. One of them, not as new yet perhaps less taken into account by producers, is **ferrkont**, a crowdfunding platform that has been running for 15 years and has made more than thirteen thousand cultural projects viable, including "Bienvenido Mr. Marshall", to feature film by Rodrigo Sorogoyen. "We reverse the order of cultural consumption: we have viewers before having shot the film. Crowdfunding not only helps to finance, you are also advertising your work before it is finished and that can open unexpected doors for other people who want to participate, because they can also generate a community before the premiere," commented Sonia Sales, one of the founding partners of ferrkont. "We have to be clear that the audience is not a passive consumer, they are a co-creator, a 'life is worried about'. that the viewer notices its existence and welcomes it."

Abong these lines, Mudanoup was also presented , a platform that connects entertainment producers with investors, selected in the Zeemaitas Startup Challenge 2024 of the San Sebastian Festival. And, of course, as mentioned above, **Miguel Faus** detailed how he raised the bulk of the budget for his feature film 'Caballo' (on Netflix) through BFTV. "I cut the short film I made in 2019 into frames and sold them as NFTs. We raised more than 700,000 euros from 680 patrons from around the world," he repeated on Conecta DIGITAL.

Returning to artificial intelligence, Mediaset Espaãa has used it in a new **advertising solution** on Connected Television that they have named Contexto Ads. The first action, carried out with Nivea, shows how a thematic association is created between the advertising that is served to the viewer and the linear content that is displayed on the screen. Thus, the advertisement is launched in L'Shape format, without interrupting the broadcast, belonging to a study by Publiespaãa, this campaign increases the ad's brand awareness by up to 12% and improves desirability by 24% compared to traditional formats. "Contexto Ads is the result of the fusion between contextual advertising in real time that is really relevant to that specific viewer and that is effective," says Mengoch. After the tests, Contexto Ads has become "an industrialized product" and has joined the Publiespaãa catalogue.

Cecilia Pangrazzi (Mediaset Espaãa) and Victoria Casella (YouTube) listen to Basque at Basquevisual (BTVE)

For its part, **YouTube** recalled that any television or production company can have its own channel, which, in addition to providing visibility, **income**. There are more than thousand subscribers and four thousand hours of viewing, are YouTube channels can monetize their content. "Our platform is open to all types of content, whether professional or its videos," said Victoria Casella, head of the Films & TV vertical of YouTube Spain. In addition, Google's video platform allows the inclusion of links to online stores in videos and has also launched the paid subscription, YouTube Premium, which can provide proportional income to the channels that the subscriber consumes.

The so-called content creators are very envious of their ability to gather large audiences, whether in their channels, streams or as physical events such as La Velada del Año. Among Conecta DIGITAL attendees, the phenomenon was not unnoticed. Alvaro Lorente, CEO of The Content Group (+12 million subscribers) and the King's League, Also present at Viral Agency, a content creator representation agency belonging to Mediaset. The conclusion of this panel, in which YouTube also participated, is that «part of our way is going to the Internet in search of the content that interests them the most, and that, in addition, it is truly broader. " **Connected television** is the second device on which YouTube is consumed today. Above all, certain times of the day such as prime time. We detected two and three hours of consumption of a content," commented Pilar Sánchez Macías, head of ROIs and Family partners of the Google service.

Rodrigo Terrasroca at Conecta DIGITAL 2024

"Audiovisuals are technology. Cameras, microphones, editing software... Are we going to be afraid of technology when we have built an entire industry around it?", mused Rodrigo Terrasroca.

In the face of those who are afraid and see their jobs in danger, Rodrigo Terrasroca is clear: "We have to be **grateful to be living in this moment** ... we are in a fascinating present that holds an incredible future for us," he said at the closing of Conecta DIGITAL. There is still much to do. For example, at a legal level, the European Union has had a **law on artificial intelligence** since August 1 that, although it falls short, "is merely viable," in the words of Paula Negues, a lawyer at Aumi. Likewise, it is urgent to have **verification systems** , given that it is estimated that half of the content circulating on the Internet is now created by artificial intelligence.

In terms of **training** , the speed at which technological tools are growing makes it difficult to create study plans and find professionals who are sufficiently trained to teach. And, of course, on a moral level. "There are people and companies that are putting the brakes on artificial intelligence, in the sense that they are applying it carefully," Terrarroca commented, although he acknowledged that economic interest "always ends up prevailing." Cameras, microphones, editing software... Are we going to be afraid of technology when we have built an entire industry around it?" Terrarroca mused.

Conecta DIGITAL is an essential component of Conecta FICTION & ENTERTAINMENT, expanding the event's thematic offering and consolidating its position as a benchmark for professionals in the audiovisual sector. The 2024 edition includes a programme of activities designed to promote the creation and dissemination of digital content in the creative industries, developed in two stages: Toledo (18-21 June) and Madrid (5 and 6 November). Produced by Imotio Creativos, Conecta DIGITAL is co-financed by the Ministry of Culture, funding from the European Union - Next Generation EU, and the support of the Madrid Film Office.

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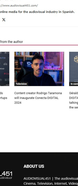

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